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Exeter Finance Wins Auto Finance Excellence Award

IRVING, Texas, Nov. 30, 2011 – Exeter Finance Corp., a specialty auto finance company, announced it has been awarded a 2011 Auto Finance Excellence Award by *Auto Finance News*. The Auto Finance Excellence Awards spotlight achievement and contribution to the automotive finance industry.

Exeter was lauded for developments over the past year that have put the company on a path of continued progress and advancement, such as the company's acquisition by Blackstone and a significant increase in its credit facility to \$600 million led by Wells Fargo, N.A. The additional funding capacity is providing for the growth of Exeter's loan portfolio and expansion of its branch network.

"We're pleased to be recognized, as it is a reflection on the hard work of our dedicated team and the support of our dealer network," said Mark Floyd, CEO of Exeter.

Exeter reached \$200 million in managed receivables in October, more than tripling average monthly originations in 2010, and currently has more than 30 branch locations serving 34 states around the country.

About Exeter Finance

Exeter Finance Corp. is a rapidly-growing, specialty auto finance company based in Irving, Texas. Exeter partners with franchised auto dealers throughout the country to make car ownership a reality for borrowers. The company's expanding network of branch offices, all staffed with local decision-makers, differentiates Exeter in the industry. Building personal relationships and providing the highest level of service to its dealers and customers has been the key to the company's success since being founded in 2006. Recent accolades include the 2011 Auto Finance Excellence Award from *Auto Finance News* and being named the top finance company for dealers in 2010 by *Auto Dealer Monthly*. Please visit www.exeterfinance.com to learn more.

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